Trends Amongst Japanese Travelers During the COVID-19 Epidemic (Part 11)

Produced from Results of JTBF Travelers Survey

April 14, 2021 Japan Travel Bureau Foundation Tourism Culture Vitalization Dept., Tourism Research Dept.



Survey Results

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Note: The results of this survey are based on trips taken (trips = Answers by those who took multiple trips during the survey period, providing answers for each trip)



Survey Summary

Survey title: JTBF Traveler Trends Survey 2020 [Trip Survey]

Survey target: Men and women aged 16 to 79 nationwide who took a sightseeing or recreational trips during the survey period (selected from survey company panels)

Survey method: Online survey

Survey categories: Impact of COVID-19 on travel, psychological condition and travel-related measures, etc.

■ First Quarter Survey (May 2020) Period covered by survey: January to March 2020 Survey period: May 1 to May 11, 2020

| | | | | М | ale | | | | Female | | | | | | | | |
|---------------------------|-------|-------|-------|-------|-------|-------|-------|----------|--------|-------|-------|-------|-------|-------|-------|----------|-------|
| Age (years) | 16-19 | 20-29 | 30-39 | 40-49 | 50-59 | 60-69 | 70-79 | Subtotal | 16-19 | 20-29 | 30-39 | 40-49 | 50-59 | 60-69 | 70-79 | Subtotal | Total |
| Respondents (Individuals) | 35 | 117 | 130 | 155 | 124 | 113 | 94 | 768 | 24 | 98 | 100 | 123 | 113 | 109 | 116 | 683 | 1,451 |
| Composition Ratio (%) | 2.4 | 8.1 | 9.0 | 10.7 | 8.5 | 7.8 | 6.5 | 52.9 | 1.7 | 6.8 | 6.9 | 8.5 | 7.8 | 7.5 | 8.0 | 47.1 | 100.0 |
| Trips (Number) | 50 | 178 | 192 | 235 | 189 | 174 | 131 | 1,149 | 28 | 151 | 129 | 166 | 147 | 156 | 154 | 931 | 2,080 |
| Composition Ratio (%) | 2.4 | 8.6 | 9.2 | 11.3 | 9.1 | 8.4 | 6.3 | 55.2 | 1.3 | 7.3 | 6.2 | 8.0 | 7.1 | 7.5 | 7.4 | 44.8 | 100.0 |

■ Second Quarter Survey (July 2020) Period covered by survey: April to June 2020 Survey period: July 9 to July 15, 2020

| | | | | M | ale | | | | Female | | | | | | | | |
|---------------------------|-------|-------|-------|-------|-------|-------|-------|----------|--------|-------|-------|-------|-------|-------|-------|----------|-------|
| Age (years) | 16-19 | 20-29 | 30-39 | 40-49 | 50-59 | 60-69 | 70-79 | Subtotal | 16-19 | 20-29 | 30-39 | 40-49 | 50-59 | 60-69 | 70-79 | Subtotal | Total |
| Respondents (Individuals) | 25 | 88 | 88 | 103 | 89 | 82 | 76 | 551 | 22 | 63 | 74 | 99 | 83 | 91 | 86 | 518 | 1,069 |
| Composition Ratio (%) | 2.3 | 8.2 | 8.2 | 9.6 | 8.3 | 7.7 | 7.1 | 51.5 | 2.1 | 5.9 | 6.9 | 9.3 | 7.8 | 8.5 | 8.0 | 48.5 | 100.0 |
| Trips (Number) | 31 | 125 | 122 | 148 | 119 | 104 | 101 | 750 | 25 | 78 | 95 | 122 | 105 | 118 | 108 | 651 | 1,401 |
| Composition Ratio (%) | 2.2 | 8.9 | 8.7 | 10.6 | 8.5 | 7.4 | 7.2 | 53.5 | 1.8 | 5.6 | 6.8 | 8.7 | 7.5 | 8.4 | 7.7 | 46.5 | 100.0 |

■ Third Quarter Survey (October 2020) Period covered by survey: July to September 2020 Survey period: October 1 to October 7, 2020

| | | | | M | ale | | | | Female | | | | | | | | |
|---------------------------|-------|--|-----|------|-----|-----|-----|------|--------|-------|-------|-------|-------|-------|-------|----------|-------|
| Age (years) | 16-19 | 16-19 20-29 30-39 40-49 50-59 60-69 70-79 Subt | | | | | | | | 20-29 | 30-39 | 40-49 | 50-59 | 60-69 | 70-79 | Subtotal | Total |
| Respondents (Individuals) | 26 | 77 | 83 | 105 | 82 | 84 | 74 | 531 | 21 | 61 | 75 | 96 | 84 | 87 | 88 | 512 | 1,043 |
| Composition Ratio (%) | 2.5 | 7.4 | 8.0 | 10.1 | 7.9 | 8.1 | 7.1 | 50.9 | 2.0 | 5.8 | 7.2 | 9.2 | 8.1 | 8.3 | 8.4 | 49.1 | 100.0 |
| Trips (Number) | 40 | 111 | 114 | 160 | 128 | 123 | 106 | 782 | 28 | 90 | 95 | 142 | 133 | 136 | 124 | 748 | 1,530 |
| Composition Ratio (%) | 2.6 | 7.3 | 7.5 | 10.5 | 8.4 | 8.0 | 6.9 | 51.1 | 1.8 | 5.9 | 6.2 | 9.3 | 8.7 | 8.9 | 8.1 | 48.9 | 100.0 |

■ Fourth Quarter Survey (January 2021) Period covered by the survey: October to December 2020 Survey period: January 7 to January 14, 2021

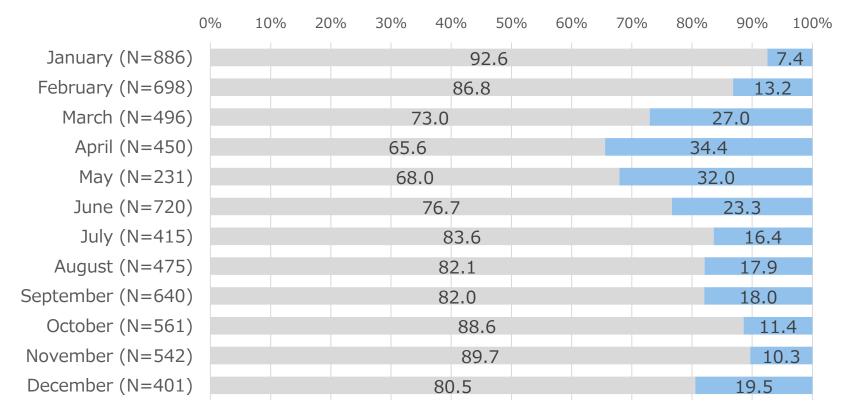
| | | Male | | | | | | | | Female | | | | | | | |
|---------------------------|-------|---|-----|-----|-----|-----|-----|------|-----|--------|-------|-------|-------|-------|-------|----------|-------|
| Age (years) | 16-19 | 6-19 20-29 30-39 40-49 50-59 60-69 70-79 Subtotal | | | | | | | | 20-29 | 30-39 | 40-49 | 50-59 | 60-69 | 70-79 | Subtotal | Total |
| Respondents (Individuals) | 24 | 70 | 85 | 98 | 82 | 81 | 74 | 514 | 20 | 60 | 71 | 94 | 83 | 86 | 88 | 502 | 1,016 |
| Composition Ratio (%) | 2.4 | 6.9 | 8.4 | 9.6 | 8.1 | 8.0 | 7.3 | 50.6 | 2.0 | 5.9 | 7.0 | 9.3 | 8.2 | 8.5 | 8.7 | 49.4 | 100.0 |
| Trips (Number) | 31 | 97 | 124 | 143 | 133 | 128 | 121 | 777 | 29 | 80 | 91 | 134 | 132 | 138 | 123 | 727 | 1,504 |
| Composition Ratio (%) | 2.1 | 6.4 | 8.2 | 9.5 | 8.8 | 8.5 | 8.0 | 51.7 | 1.9 | 5.3 | 6.1 | 8.9 | 8.8 | 9.2 | 8.2 | 48.3 | 100.0 |



Changes to Travel Plans Increase again in December

- The percentage of respondents who changed their travel plans due to COVID-19 decreased from a peak of 35% in April to 15% in July. In August and September, the percentage increased slightly to just under 20%, but in October and November, this figure dropped to 10%. However, this was followed by another increase to 20% in December.
- April and May were when the first state of emergency was declared, and August and December were months when there was concern about the reemergence of COVID-19. In-line with the spread of infection, trends toward changing the details of trips began to be seen.

How did COVID-19 affect how you traveled? (Domestic Travel)





[■] I changed my plans, including the details of my trip, but still went



Most Common Changes Due to COVID-19 During Year were Activities and Destinations

- Excepting August, the most common changes in domestic travel due to COVID-19 were activities and destinations. August, saw the highest percentage of respondents (35%) changing their domestic travel destination, suggesting that many changed their destination from a relatively distant place to a nearby place during the summer vacation.
- The percentage of respondents who changed their travel destination from overseas to domestic was 10 to 20% from January to May but remained below 10% from June (excluding October). This can be attributed to the fact that overseas travel was no longer a candidate in the initial stages of travel planning, due to entry restrictions in Japan and other countries.
- What changes have you made due to COVID-19? (Domestic Travel)

(Only for those who made changes due to COVID-19) [Multiple answers]

(%)

| | visited | Activities and destinations | , | Travel destination (domestic to | Accommodation | Length of stay | Transportation | Travel destination (overseas to domestic) | Travel companion | Number of travel companions | Other |
|--------------|---------|-----------------------------|---|------------------------------------|---------------|----------------|----------------|---|------------------|-----------------------------|-------|
| Jan (N=66) | | 36.4 | | 25.8 | 15.2 | 28.8 | 19.7 | 16.7 | 10.6 | 6.1 | 3.0 |
| Feb (N=92) | | 42.4 | | 19.6 | 15.2 | 28.3 | 18.5 | 15.2 | 8.7 | 8.7 | 1.1 |
| Mar (N=134) | | 39.6 | | 23.9 | 17.9 | 23.1 | 14.2 | 18.7 | 4.5 | 4.5 | 1.5 |
| Apr (N=155) | | 34.8 | | 21.9 | 14.8 | 29.0 | 20.0 | 11.6 | 4.5 | 5.8 | 3.2 |
| May (N=74) | | 37.8 | | 21.6 | 18.9 | 36.5 | 20.3 | 18.9 | 4.1 | 8.1 | 1.4 |
| June (N=168) | | 41.1 | | 23.8 | 14.3 | 21.4 | 20.2 | 5.4 | 3.0 | 4.2 | 6.5 |
| July (N=68) | | 32.4 | | 23.5 | 17.6 | 30.9 | 26.5 | 7.4 | 0.0 | 2.9 | 2.9 |
| Aug (N=85) | | 29.4 | | 36.5 | 20.0 | 20.0 | 24.7 | 9.4 | 5.9 | 1.2 | 5.9 |
| Sept (N=115) | | 33.9 | | 28.7 | 16.5 | 32.2 | 22.6 | 8.7 | 2.6 | 2.6 | 6.1 |
| Oct (N=64) | | 48.4 | | 17.2 | 14.1 | 20.3 | 21.9 | 14.1 | 1.6 | 3.1 | 1.6 |
| Nov (N=56) | | 42.9 | | 21.4 | 17.9 | 35.7 | 17.9 | 1.8 | 1.8 | 5.4 | 8.9 |
| Dec (N=78) | | 41.0 | | 25.6 | 23.1 | 23.1 | 16.7 | 7.7 | 2.6 | 2.6 | 5.1 |

For Domestic Travel "No Point in Worrying" Most Common Response Since April

- In January and February, "I don't feel anxious COVID-19" and "The current situation doesn't affect me much" were the most common responses. These responses decreased in March, but they were still high on the list. From April onward, "No point in worrying" became the most common response.
- The percentage of respondents who answered "Want to support tourist attractions at destination" remained at around 20% from June onwards.

What were your feelings when traveling? (Domestic Travel) [Multiple answers]

| | No point in worrying | don't feel anxious about COVID- 의 | want to support tourist attractions at the destination | Prices are lower than usual | really want to take this trip | t's safe to travel because nfections are low at the destination | We need to prevent economic stagnation | traveled according to the thoughts of my travel | There were fewer foreign tourists | It was a trip that could only be held now commemorative trip, etc.) | couldn't change my annual leave | The current situation nasn't changed things for me | Travel won't cause a nuisance at my destination | I don't want to pay cancellation fees | Everything's empty | Canceling or changing a rrip is a hassle | don't think I'll get nfected | don't like self-restraint | t was an important event so I had to travel | Even if I'm infected I won't get sick/it will be mild | Other |
|--------------|----------------------|--------------------------------------|--|-----------------------------|----------------------------------|---|---|---|--------------------------------------|---|------------------------------------|--|--|--|--------------------|---|---------------------------------|---------------------------|--|--|-------|
| Jan (N=886) | 13.9 | 66.4 | 3.3 | 1.2 | 6.7 | 8.2 | 4.3 | 3.4 | 4.3 | 2.9 | 3.6 | 30.2 | 6.5 | 4.3 | 2.1 | 3.0 | 6.5 | 1.4 | 1.5 | 5.9 | 9.8 |
| Feb (N=698) | 19.8 | 37.0 | 7.9 | 2.4 | 12.9 | 14.6 | 5.7 | 7.3 | 9.9 | 6.7 | 7.9 | 26.8 | 6.7 | 8.0 | 4.3 | 3.6 | 8.7 | 1.6 | 1.6 | 5.2 | 5.9 |
| Mar (N=496) | 19.8 | 26.2 | 12.7 | 4.6 | 18.3 | 21.0 | 6.3 | 11.9 | 11.5 | 10.3 | 8.1 | 19.0 | 8.1 | 7.7 | 9.1 | 3.8 | 6.3 | 2.6 | 2.6 | 4.0 | 7.5 |
| Apr (N=450) | 26.2 | 20.4 | 12.9 | 5.1 | 13.8 | 17.3 | 10.2 | 10.7 | 10.2 | 8.7 | 10.7 | 17.3 | 7.6 | 9.6 | 9.8 | 4.0 | 10.9 | 5.8 | 2.0 | 6.4 | 4.0 |
| May (N=231) | 33.8 | 20.3 | 14.3 | 3.9 | 11.3 | 19.9 | 11.7 | 8.2 | 6.1 | 5.2 | 12.6 | 11.3 | 7.8 | 5.2 | 11.3 | 2.6 | 10.4 | 6.1 | 4.3 | 8.7 | 2.6 |
| June (N=720) | 27.9 | 21.7 | 24.0 | 12.8 | 10.1 | 24.9 | 13.8 | 9.0 | 11.8 | 3.2 | 6.0 | 11.5 | 7.8 | 2.2 | 10.0 | 1.4 | 4.9 | 5.0 | 0.8 | 2.8 | 5.3 |
| July (N=415) | 33.3 | 20.2 | 21.9 | 12.3 | 14.2 | 21.4 | 11.3 | 9.9 | 10.8 | 3.9 | 5.1 | 11.1 | 6.5 | 3.9 | 11.6 | 2.7 | 5.5 | 4.6 | 2.7 | 5.1 | 3.4 |
| Aug (N=475) | 3 7.5 | 22.5 | 18.7 | 14.7 | 13.3 | 21.3 | 11.8 | 11.8 | 10.3 | 6.9 | 5.3 | 10.5 | 9.7 | 2.5 | 8.8 | 0.4 | 4.2 | 6.1 | 2.3 | 2.9 | 2.3 |
| Sept (N=640) | 36.1 | 23.9 | 21.3 | 20.0 | 13.6 | 19.5 | 14.2 | 9.5 | 10.6 | 5.0 | 4.2 | 9.8 | 6.6 | 2.0 | 6.7 | 1.4 | 4.5 | 6.1 | 1.3 | 3.8 | 4.4 |
| Oct (N=561) | 27.3 | 25.5 | 23.5 | 19.6 | 12.7 | 25.0 | 12.8 | 10.0 | 13.0 | 7.5 | 5.3 | 12.7 | 5.5 | 3.9 | 6.1 | 2.3 | 5.2 | 2.5 | 2.0 | 4.1 | 3.0 |
| Nov (N=542) | 26.0 | 23.1 | 23.2 | 21.8 | 18.1 | 22.9 | 14.4 | 10.0 | 11.6 | 7.6 | 5.7 | 10.3 | 6.8 | 4.4 | 6.5 | 2.2 | 5.4 | 3.5 | 1.5 | 3.0 | 4.2 |
| Dec (N=401) | 28.9 | 24.2 | 21.2 | 20.4 | 20.2 | 17.7 | 14.7 | 13.0 | 9.5 | 9.5 | 7.7 | 7.5 | 6.0 | 5.7 | 4.7 | 3.7 | 3.2 | 2.2 | 1.5 | 1.2 | 3.5 |

Impressions of Travel: "Not Much Different from Normal" Increased from June to 45% in October

- For impressions during the trip "Not much different from normal" increased gradually from June to 45% in October, before dropping to 40% in December. From March to July, the ratio of "It was deserted and lonely" was higher than "It was more crowded than I expected" but from August onward, this ratio reversed. This change suggests that the situation was gradually reverting to pre-COVID-19 times.
- The percentage of respondents who were "Worried about infection" peaked at 25% in March and remained at around 15% to 20% from April. In all months, there were a certain number of travelers who traveled despite fear of infection.

What were your impressions of your trip when you traveled? (Domestic Travel) [Multiple answers] (%)

| | No crowds so it was comfortable | Not much different from normal | I was worried about infection | l was welcomed at my destination | It was more crowded than I expected | I was worried I might be a source of infection | It was a shame some stores/facilities were closed | It was deserted and lonely | I'm tired of worrying about infection | I'm worried that I won't be treated well on my trip | I was criticized by others after my trip | Being requested to stay home after returning was troublesome | Other |
|--------------|------------------------------------|--------------------------------------|----------------------------------|-------------------------------------|---|---|--|-------------------------------|---|---|--|---|-------|
| Jan (N=886) | 14.2 | 82.1 | 7.6 | 11.3 | 6.1 | 5.5 | 3.6 | 4.4 | 5.0 | 2.0 | 1.2 | 1.1 | 0.9 |
| Feb (N=698) | 25.1 | 60.6 | 17.3 | 12.0 | 9.6 | 11.5 | 5.0 | 9.6 | 9.5 | 3.0 | 2.0 | 0.7 | 0.6 |
| Mar (N=496) | 36.7 | 44.0 | 26.2 | 13.1 | 12.1 | 14.7 | 13.7 | 19.4 | 9.3 | 3.8 | 2.0 | 0.6 | 1.0 |
| Apr (N=450) | 41.1 | 26.2 | 22.2 | 10.9 | 5.3 | 13.3 | 13.3 | 25.6 | 9.6 | 7.3 | 2.4 | 1.8 | 0.7 |
| May (N=231) | 43.7 | 24.7 | 20.3 | 14.3 | 5.2 | 12.6 | 20.8 | 23.8 | 9.5 | 8.7 | 0.9 | 0.9 | 1.3 |
| June (N=720) | 49.7 | 33.6 | 16.7 | 17.9 | 10.4 | 7.5 | 14.3 | 18.1 | 4.6 | 3.1 | 0.3 | 0.1 | 1.0 |
| July (N=415) | 5 2.5 | 32.5 | 17.3 | 12.8 | 10.8 | 8.7 | 11.3 | 14.7 | 6.3 | 3.9 | 0.5 | 1.0 | 0.7 |
| Aug (N=475) | <mark>5</mark> 1.4 | 37.7 | 17.3 | 13.1 | 16.0 | 11.6 | 9.9 | 10.3 | 5.3 | 2.9 | 0.4 | 0.2 | 0.6 |
| Sept (N=640) | 43.4 | 39.5 | 16.6 | 13.9 | 20.3 | 9.2 | 6.6 | 7.7 | 4.7 | 3.9 | 0.3 | 0.3 | 1.7 |
| Oct (N=561) | 41.7 | 46.9 | 18.7 | 12.8 | 13.0 | 9.8 | 6.2 | 9.4 | 6.1 | 2.9 | 0.2 | 0.2 | 1.6 |
| Nov (N=542) | 40.6 | 45.9 | 20.5 | 10.1 | 17.5 | 11.4 | 6.1 | 7.6 | 5.7 | 2.4 | 0.2 | 0.2 | 1.7 |
| Dec (N=401) | 49.6 | 40.1 | 18.2 | 11.7 | 10.7 | 10.5 | 8.2 | 8.0 | 5.5 | 3.2 | 1.0 | 0.5 | 1.2 |

COVID-19 Measures at Destination Thorough Throughout the Year

- For measures against COVID-19 at the destination, "Wearing masks" exceeded 90% in June, and has remained above 95% since September, the highest percentage throughout the year. Since October, more than 80% of the respondents said that they "Encourage use of and thoroughly use alcohol sanitizing sprays installed at places visited" indicating that these measures were becoming more thorough.
- Less than 1% of respondents did not do anything in particular during trips between October and December. Many more travelers seem to be taking measures to prevent infection compared to before September.

What COVID-19 measures did you take at your destination? (Domestic Travel) [Multiple answers]

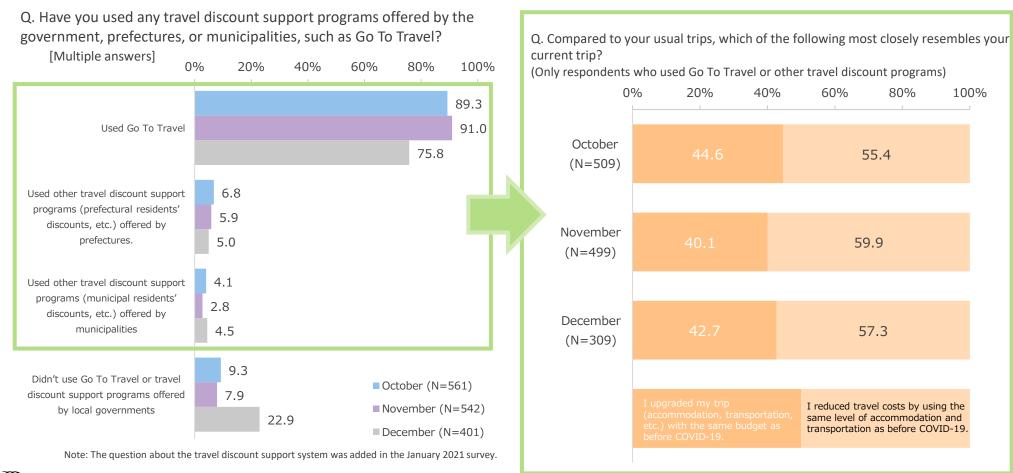
(%)

| | Wearing masks | Encouraging use of and thoroughly use alcohol sanitizing sprays installed at places visited | Encouraging and thoroughly practicing hand washing and gargling. | Carrying alcohol sanitizer | Maintaining social distance | Avoiding densely populated spaces | Avoiding enclosed spaces with poor ventilation | Being careful when eating and drinking (avoiding buffets and eating while walking) | Avoiding close conversations and other close situations | Try not to touch items that are touched by many people | Other | Not doing anything in particular |
|--------------|---------------|--|--|----------------------------|-----------------------------|--------------------------------------|--|---|---|--|-------|-------------------------------------|
| Jan (N=886) | 36.1 | 18.6 | 30.8 | 22.9 | 8.2 | 10.9 | 11.5 | 7.4 | 7.4 | 11.2 | 1.0 | 47.4 |
| Feb (N=698) | 5 9.7 | 37.2 | 5 3.4 | 40.7 | 17.9 | 23.4 | 24.1 | 15.3 | 16.0 | 24.1 | 0.4 | 19.5 |
| Mar (N=496) | 75.0 | 54.6 | 64.7 | 51.8 | 32.7 | 41.9 | 39.5 | 29.0 | 30.0 | 34.7 | 0.6 | 9.1 |
| Apr (N=450) | 81.3 | 5 2.7 | 61.3 | 52.2 | 34.4 | 43.6 | 38.9 | 27.8 | 27.3 | 36.4 | 0.4 | 4.2 |
| May (N=231) | 80.1 | 57.1 | 61.5 | 49.8 | 35.5 | 35.1 | 36.4 | 24.2 | 22.5 | 30.7 | 0.0 | 3.9 |
| June (N=720) | 92.9 | 73.9 | 74.0 | 61.1 | 46.9 | 47.9 | 43.5 | 35.3 | 31.7 | 42.2 | 0.6 | 1.8 |
| July (N=415) | 94.7 | 71 .8 | 70.4 | <mark>6</mark> 1.0 | 49.6 | 5 3.3 | 45.1 | 33.7 | 34.0 | 41.0 | 0.2 | 1.0 |
| Aug (N=475) | 94.1 | 76 .6 | 74 .7 | <mark>6</mark> 4.6 | 50.5 | 5 3.3 | 48.4 | 36.0 | 33.9 | 40.4 | 0.6 | 1.9 |
| Sept (N=640) | 95.2 | 78.1 | 72.2 | 61.4 | 49.7 | 50.5 | 45.6 | 33.8 | 33.3 | 39.5 | 0.0 | 1.6 |
| Oct (N=561) | 96.3 | 80.6 | 76. 8 | 66.7 | 5 6.3 | 5 6.7 | 51.5 | 43.7 | 42.2 | 47.6 | 0.2 | 0.7 |
| Nov (N=542) | 98.0 | 83.8 | 77.7 | 67.7 | 59.0 | 54.4 | 49.6 | 48.3 | 43.4 | 48.5 | 0.2 | 0.4 |
| Dec (N=401) | 97.5 | 81.5 | 74.3 | 62.8 | 5 9.6 | 55.6 | 50.1 | 43.6 | 41.6 | 40.4 | 0.0 | 0.5 |



Discount Support Systems Like Go To Travel Used for 75 to 90% of Trips

- The utilization of travel discount support programs such as Go To Travel was 90% in October and November. The usage rate decreased between October and November due to the temporary suspension of the system in December
- For how discounts were used, over 40% upgraded their trip with the same budget as before COVID-19.



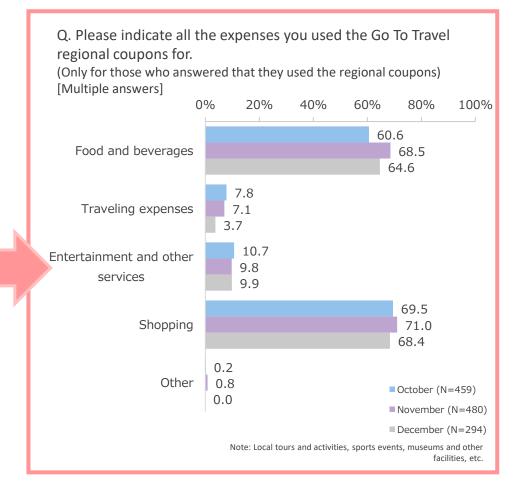


Go To Travel: 90% Used Full Amount of Regional Coupons

- 90% of Go To Travel users used the full amount of the regional coupons for the trips they took in any given month.
- 60 to 70% of respondents said they used the regional coupons for "Food and beverages" or "Shopping".







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